Morgan Stanley
PRIVATE WEALTH MANAGEMENT

1st Quarter 2023 Review

The Palo Alto Group - Graystone Consulting

12-31-2022 - 03-31-2023

East Bay Community Foundation
**Cash Pool Objective**: The goal of the Cash Pool is capital preservation with a secondary objective of current income. The pool utilizes an SEC-registered money market fund, also invests in FDIC insured CD’s at local community banks through the CDAR’s Program and direct investments consistent with EBCF impact screens. Expected annual fees are estimated be 0.10% per year.

**Short-Term Pool Objective**: The goal of the Short-Term Pool is to provide current income consistent with short-term fixed income investments with a secondary objective of capital preservation. The pool utilizes a combination of active and passive fixed income investment managers. Expected annual fees are estimated to range from 0.47% to 0.67% per year.

**Intermediate-Term Pool Objective**: The Intermediate-Term Pool is structured to prioritize intermediate-term growth over capital preservation. The pool is a diversified portfolio composed of global stocks and bonds, including real estate (REITs), and natural resource. The fund utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.47% to 0.67% per year.

**Long-Term Environmental, Social, Governance (ESG) - Impact Pool Objective**: The Environmental, Social, Governance (ESG) – Impact Pool is based on a belief in community, equity and sustainable business, and its assets mirror the core values of EBCF and many of our donors. The composition of this diversified portfolio is similar to our current Long Term Pool composed of stock, bonds and money market. Expected annual fees are estimated to be 0.47% per year.

**Long-Term Core Diversified Pool Objective**: The Long-Term Core Diversified Pool is structured to prioritize long-term growth over capital preservation. The pool is a diversified portfolio composed of global stocks and bonds, including real estate (REITs), natural resources, and alternatives, including hedge funds and private equity. The fund utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.57% to 0.76% per year.

**Opportunity Pool Objective**: The Opportunity Pool is structured to prioritize long-term growth over capital preservation. The pool is a diversified “Minority and/or women-owned business enterprise” (MWBE) portfolio composed of global stocks and bonds, including real estate (REITs), natural resources, and alternatives, including hedge funds and private equity. The fund utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.57% to 0.76% per year.
## Investment Performance Summary

<table>
<thead>
<tr>
<th>1. Lowest Risk</th>
<th>Value</th>
<th>Mar 2023</th>
<th>Q1 23</th>
<th>YTD</th>
<th>1 Yr.</th>
<th>3 Yr.</th>
<th>5 Yr.</th>
<th>10 Yr.</th>
<th>Since Inception</th>
<th>Inception Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>ESG Cash Pool</td>
<td>$390,022,881</td>
<td>0.39%</td>
<td>1.01%</td>
<td>1.01%</td>
<td>2.51%</td>
<td>0.84%</td>
<td>0.99%</td>
<td>0.49%</td>
<td>0.37%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>IPS Benchmark Return</td>
<td>0.40%</td>
<td>1.12%</td>
<td>1.12%</td>
<td>2.61%</td>
<td>0.95%</td>
<td>1.40%</td>
<td>0.85%</td>
<td>0.67%</td>
<td></td>
<td>12-31-2009</td>
</tr>
<tr>
<td>2. Low Risk</td>
<td>$3,468,931</td>
<td>0.86%</td>
<td>1.35%</td>
<td>1.35%</td>
<td>0.44%</td>
<td>(0.36%)</td>
<td>0.52%</td>
<td>0.70%</td>
<td>1.41%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>Short Term Investment Pool</td>
<td>$3,468,931</td>
<td>0.69%</td>
<td>1.24%</td>
<td>1.24%</td>
<td>1.69%</td>
<td>0.43%</td>
<td>1.45%</td>
<td>0.95%</td>
<td>0.81%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>3. Medium Risk</td>
<td>$11,774,272</td>
<td>1.95%</td>
<td>5.29%</td>
<td>5.29%</td>
<td>(5.43%)</td>
<td>6.77%</td>
<td>2.70%</td>
<td>3.56%</td>
<td>4.73%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>Intermediate Term Investment Pool</td>
<td>$11,774,272</td>
<td>3.12%</td>
<td>5.23%</td>
<td>5.23%</td>
<td>(8.62%)</td>
<td>6.21%</td>
<td>2.48%</td>
<td>3.61%</td>
<td>4.17%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>4. Higher Risk</td>
<td>$13,116,410</td>
<td>1.72%</td>
<td>5.40%</td>
<td>5.40%</td>
<td>(6.05%)</td>
<td>10.39%</td>
<td>5.20%</td>
<td>5.47%</td>
<td>5.81%</td>
<td>06-25-2014</td>
</tr>
<tr>
<td>Long Term ESG - Impact Pool</td>
<td>$13,116,410</td>
<td>2.97%</td>
<td>6.10%</td>
<td>6.10%</td>
<td>(6.31%)</td>
<td>10.94%</td>
<td>5.66%</td>
<td>5.81%</td>
<td></td>
<td>06-25-2014</td>
</tr>
<tr>
<td>5. Highest Risk</td>
<td>$118,755,278</td>
<td>1.98%</td>
<td>6.14%</td>
<td>6.14%</td>
<td>(6.85%)</td>
<td>10.66%</td>
<td>4.28%</td>
<td>4.14%</td>
<td>5.06%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>Long Term Core Diversified Pool</td>
<td>$83,038,538</td>
<td>2.53%</td>
<td>5.51%</td>
<td>5.51%</td>
<td>(6.98%)</td>
<td>9.17%</td>
<td>3.17%</td>
<td>4.60%</td>
<td>5.12%</td>
<td>12-31-2009</td>
</tr>
<tr>
<td>Opportunity Pool</td>
<td>$35,716,740</td>
<td>1.36%</td>
<td>5.26%</td>
<td>5.26%</td>
<td>(2.88%)</td>
<td></td>
<td></td>
<td>15.20%</td>
<td></td>
<td>10-29-2020</td>
</tr>
</tbody>
</table>

1. The ESG Cash Pool benchmark index is based on the 3-Month Treasury Bill Index.

2. The Short-Term Pool benchmark is based on the Barclays 9-12 month Treasury Bond Index.

3. The Intermediate-Term Pool benchmark composite is based on a 50% MSCI AC World IMI Net Index / 50% FTSE World Govt Bond Index All Maturities and 40% BC Corp / 10% BC High Yield / 26.5% S&P 500 / 5% R2000 / 12.5% MSCI EAFE Net / 6% MSCI EM Net and 50% MSCI AC World IMI Net Index / 50% FTSE World Govt Bond Index All Maturities and 40% MSCI AC World IMI Net Index / 60% FTSE World Govt Bond Index All Maturities

4. The ESG-Impact Pool benchmark composite is based on a 70% MSCI AC World IMI Net Index / 30% Barclays US Aggregate Bond Index.

5. The Long-Term Pool benchmark composite is based on a 65% MSCI AC World IMI net Index / 5% HFRI FOF Con / 25% FTSE WGBI Index All Maturities / 5% 3M US T-Bills mix, and a 42.5% S&P 500 / 9% R2000 / 16.5% MSCI EAFE Net / 7% MSCI EM Net /15% BC Corp / 10% BC High Yield, and 63% MSCI AC World IMI net Index / 10% HFRI Div / 27% FTSE WGBI Index All Maturities and 65% MSCI AC World IMI net Index / 5% HFRI Div / 30% FTSE WGBI Index All Maturities, and 60% MSCI AC World IMI net / 40% FTSE WGBI Index

6. The Opportunity Pool benchmark composite is based on a 65% MSCI AC World IMI net Index / 5% HFRI FOF Con / 25% FTSE WGBI Index All Maturities / 5% 3M US T-Bills mix

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1. The ESG Cash Pool benchmark index is based on the 3-Month Treasury Bill Index.

2. The Short-Term Pool benchmark is based on the Barclays 9-12 month Treasury Bond Index.

3. The Intermediate-Term Pool benchmark composite is based on a 50% MSCI AC World IMI Net Index / 50% FTSE World Govt Bond Index All Maturities and 40% BC Corp / 10% BC High Yield / 26.5% S&P 500 / 5% R2000 / 12.5% MSCI EAFE Net / 6% MSCI EM Net and 50% MSCI AC World IMI Net Index / 50% FTSE World Govt Bond Index All Maturities and 40% MSCI AC World IMI Net Index / 60% FTSE World Govt Bond Index All Maturities

4. The ESG-Impact Pool benchmark composite is based on a 70% MSCI AC World IMI Net Index / 30% Barclays US Aggregate Bond Index.

5. The Long-Term Pool benchmark composite is based on a 65% MSCI AC World IMI net Index / 5% HFRI FOF Con / 25% FTSE WGBI Index All Maturities / 5% 3M US T-Bills mix, and a 42.5% S&P 500 / 9% R2000 / 16.5% MSCI EAFE Net / 7% MSCI EM Net /15% BC Corp / 10% BC High Yield, and 63% MSCI AC World IMI net Index / 10% HFRI Div / 27% FTSE WGBI Index All Maturities and 65% MSCI AC World IMI net Index / 5% HFRI Div / 30% FTSE WGBI Index All Maturities, and 60% MSCI AC World IMI net / 40% FTSE WGBI Index

6. The Opportunity Pool benchmark composite is based on a 65% MSCI AC World IMI net Index / 5% HFRI FOF Con / 25% FTSE WGBI Index All Maturities / 5% 3M US T-Bills mix
**ESG Cash Pool**

**Fund Objective:** The goal of the ESG Cash Pool is capital preservation with a secondary objective of current income. This pool is appropriate for fund holders with a grantmaking horizon of less than one year and average annual spending rate of greater than 33% of their fund balance per year.

The pool utilizes an SEC-registered money market fund, also invests in FDIC insured CD’s at local community banks through the CDAR’s Program and direct investments consistent with EBCF impact screens. Expected annual fees are estimated be 0.10% per year.

<table>
<thead>
<tr>
<th>ESG Cash Pool</th>
<th>Value</th>
<th>Mar 2023</th>
<th>Q1 23</th>
<th>YTD</th>
<th>1 Yr.</th>
<th>3 Yr.</th>
<th>5 Yr.</th>
<th>10 Yr.</th>
<th>Since Inception</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time-Weighted R...</td>
<td>$390,022,881</td>
<td>0.39%</td>
<td>1.01%</td>
<td>1.01%</td>
<td>2.51%</td>
<td>0.84%</td>
<td>0.99%</td>
<td>0.49%</td>
<td>0.37%</td>
<td>1.04%</td>
<td>2.08%</td>
<td>0.43%</td>
<td>0.04%</td>
<td>1.37%</td>
</tr>
<tr>
<td>Annualized FTSE U...</td>
<td></td>
<td>0.40%</td>
<td>1.12%</td>
<td>1.12%</td>
<td>2.61%</td>
<td>0.95%</td>
<td>1.40%</td>
<td>0.85%</td>
<td>0.67%</td>
<td>1.86%</td>
<td>2.25%</td>
<td>0.58%</td>
<td>0.05%</td>
<td>1.50%</td>
</tr>
</tbody>
</table>

Asset Allocation Summary

- **Money Market:** 13%
- **Ultra Short Term F.I.:** 80%
- **Other:** 3%

**Fund Overview:**

- **Total Assets:** $390,022,881
- **Number of Sub-Advisors:** 5
- **Annual Expense:** 0.08%
- **Number of Fund Holders in the Pool:** 198
- **Investment Consultant:** Graystone Consulting
- **Fund Objective:** Capital Preservation
- **Pool Risk Profile:** Lowest Risk

Annual fees include investment manager expenses of 0.08% as of 3.31.2023. The Cash Pool benchmark index is based on the 3-Month Treasury Bill Index. This information is subject to change and, while we believe this information to be reliable, Morgan Stanley bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers. CDAR’s are FDIC-insured by one or more depository institutions. Values for the cash pool CDARs have been supplied to Morgan Stanley by East Bay Community Foundation.
**Fund Overview:**

**Total Assets:** $3,468,931

**Number of Sub-Advisors:** 2

**Annual Expense Ratio:** 0.31%

**Number of Fund Holders in the Pool:** 42

**Investment Consultant:** Graystone Consulting

**Fund Objective:** Short-Term Income

**Pool Risk Profile:** Low Risk

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**Short-Term Investment Pool**

**Fund Objective:** The goal of the Short-Term Pool is to provide current income consistent with short-term fixed income investments with a secondary objective of capital preservation. The pool is appropriate for fund holders with a grantmaking horizon between one and three years and average annual spending of approximately 33%.

The pool is a diversified portfolio and utilizes a combination of active and passive fixed income investment managers. Expected annual fees are estimated to range from 0.47% to 0.67% per year.

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**Asset Allocation Summary**

<table>
<thead>
<tr>
<th>ASSET CLASS</th>
<th>CURRENT ALLOCATION</th>
<th>POLICY BAND</th>
<th>STRATEGIC ALLOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>48.37%</td>
<td>0.00% - 10.00%</td>
<td>10.00%</td>
</tr>
<tr>
<td>Cash</td>
<td>0.19%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Money Market</td>
<td>48.19%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed Income &amp; Pref...</td>
<td>51.63%</td>
<td>80.00% - 100.00%</td>
<td>90.00%</td>
</tr>
<tr>
<td>Short Term Fixed Income</td>
<td>51.63%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>100.00%</td>
<td></td>
<td>100.00%</td>
</tr>
</tbody>
</table>

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**Time-Weighted Return (TWR)**

Mar 2023: 0.86%
Q1 23: 1.35%
YTD: 1.35%
1 Yr.: 0.44%
3 Yr.: 0.36%
5 Yr.: 0.52%
10 Yr.: 0.70%
Since Inception: 1.71%
2018: 1.18%
2019: 2.46%
2020: 2.98%
2021: (0.93%)
2022: (4.14%)

**Annualized FTSE USBIG Treasury Bill…**

Mar 2023: 0.40%
Q1 23: 1.12%
YTD: 1.12%
1 Yr.: 2.61%
3 Yr.: 0.96%
5 Yr.: 1.40%
10 Yr.: 0.85%
Since Inception: 0.67%
2018: 1.86%
2019: 2.25%
2020: 0.58%
2021: 0.05%
2022: 1.50%

**Annualized Bloomberg US Treasury…**

Mar 2023: 0.69%
Q1 23: 1.24%
YTD: 1.24%
1 Yr.: 1.69%
3 Yr.: 0.43%
5 Yr.: 1.45%
10 Yr.: 0.95%
Since Inception: 0.81%
2018: 1.91%
2019: 2.92%
2020: 1.59%
2021: 0.04%
2022: (0.12%)

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Annual fees include investment manager expenses of 0.31% and custody and consulting fees of 0.17% as of 3.31.2023. The Short-Term Pool did not exist prior to November 2009. For prior periods, performance is simulated based on the performance of the underlying investment managers (47.5% PIMCO Low Duration Inst., 47.5% Vanguard Short-Term Bond Index and 5% Citi 3-Month Treasury Bill Index). The expense ratio is based on the published expense ratios for all mutual fund investments. The Short-Term Pool benchmark is based on the Barclays 9-12 month Treasury Bond Index. This information is subject to change and, while we believe this information to be reliable, Morgan Stanley bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers.
Intermediate-Term Investment Pool

**Fund Objective:** The goal of the Intermediate-Term Pool is moderate growth of principal with a secondary objective of capital preservation and is appropriate for fund holders with a grantmaking horizon between three and seven years and average annual spending of approximately 15%.

The Intermediate-Term Pool is structured to prioritize intermediate-term growth over capital preservation. The pool is a diversified portfolio composed of global stocks and bonds, including real estate (REITs), and natural resource. The fund utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.47% to 0.67% per year.

<table>
<thead>
<tr>
<th>Value</th>
<th>Mar 2023</th>
<th>Q1 23</th>
<th>YTD</th>
<th>1 Yr.</th>
<th>3 Yr.</th>
<th>5 Yr.</th>
<th>10 Yr.</th>
<th>Since Inception</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intermediate Term Investors</td>
<td>$11,774,272</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Time-Weighted Return (TWR)</td>
<td>1.95%</td>
<td>5.29%</td>
<td>5.29%</td>
<td>(5.43%)</td>
<td>6.77%</td>
<td>2.70%</td>
<td>3.56%</td>
<td>4.73%</td>
<td>(8.18%)</td>
<td>17.71%</td>
<td>9.08%</td>
<td>9.27%</td>
<td>(16.13%)</td>
</tr>
<tr>
<td>Annualized EBCF IT Benchmark</td>
<td>3.12%</td>
<td>5.23%</td>
<td>5.23%</td>
<td>(8.62%)</td>
<td>6.21%</td>
<td>2.48%</td>
<td>3.61%</td>
<td>4.17%</td>
<td>(4.54%)</td>
<td>16.53%</td>
<td>10.69%</td>
<td>5.63%</td>
<td>(18.33%)</td>
</tr>
</tbody>
</table>

Only includes assets for which Legal Entity is Intermediate Term Investment Pool

<table>
<thead>
<tr>
<th>ASSET CLASS</th>
<th>CURRENT TACTICAL ALLOCATION</th>
<th>POLICY BAND</th>
<th>STRATEGIC ALLOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Equities</strong></td>
<td>61.09%</td>
<td>20.00% - 60.00%</td>
<td>100.00%</td>
</tr>
<tr>
<td>US Equities</td>
<td>6.00%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>International Equities</td>
<td>0.00%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Global Equities</td>
<td>49.17%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emerging &amp; Frontier Mkt</td>
<td>5.92%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Real Assets</strong></td>
<td>0.00%</td>
<td>0.00% - 15.00%</td>
<td>5.00%</td>
</tr>
<tr>
<td>Commodities</td>
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<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>0.00%</td>
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<td></td>
</tr>
<tr>
<td>Cash</td>
<td>0.02%</td>
<td>0.00% - 0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Global Cash</td>
<td>0.02%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Fixed Income &amp; Prefer...</strong></td>
<td>38.89%</td>
<td>40.00% - 60.00%</td>
<td>100.00%</td>
</tr>
<tr>
<td>US Fixed Income Taxable</td>
<td>27.89%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Short Term Fixed Income</td>
<td>8.99%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Alternatives</strong></td>
<td>0.00%</td>
<td>0.00% - 25.00%</td>
<td>5.00%</td>
</tr>
<tr>
<td>Hedge Fund</td>
<td>0.00%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>100.00%</td>
<td></td>
<td>100.00%</td>
</tr>
</tbody>
</table>

Annual fees include investment manager expenses of 0.27% and custody and consulting fees of 0.17% as of 3.31.2023. The expense ratio is based on the published expense ratios for all mutual fund investments but does not include performance fees nor underlying investment management fees for hedge fund of funds. The Intermediate-Term Pool benchmark composite is based on a 50% MSCI AC World IMI Net Index / 50% FTSE World Govt Bond Index All Maturities and 40% BC Corp / 10% BC High Yield / 26.5% S&P 500 / 5% R2000 / 12.5% MSCI EAFE Net / 6% MSCI EM Net and 50% MSCI AC World IMI Net Index / 50% FTSE World Govt Bond Index and 40% MSCI AC World IMI Net Index / 60% FTSE World Govt Bond Index All Maturities. This information is subject to change and, while we believe this information to be reliable, Morgan Stanley bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers.
**Fund Objective:** The goal of the ESG - Impact Pool is capital appreciation and is appropriate for Fund Holders with a grantmaking horizon greater than 7 years and annual spending less than 10%.

ESG – Impact mirrors the core values of the East Bay Community Foundation and many of our donors. Beyond direct impact investing, ESG - Impact enables you to take an active role in influencing the behavior of public companies, including their impact on the environment, adoption of sustainable business practices, contribution to local communities, and promotion of diversity and gender equality in the workplace, to name just a few. Expected annual fees are 0.47% per year.

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### Asset Allocation Summary

<table>
<thead>
<tr>
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<th>CURRENT TACTICAL ALLOCATION</th>
<th>POLICY BAND</th>
<th>STRATEGIC ALLOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equities</td>
<td>67.67%</td>
<td>40.00% - 80.00%</td>
<td>70.00%</td>
</tr>
<tr>
<td>Global Equities</td>
<td>67.67%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>0.00%</td>
<td>0.00% - 0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Cash</td>
<td>0.00%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed Income &amp; Preferreds</td>
<td>32.32%</td>
<td>25.00% - 35.00%</td>
<td>30.00%</td>
</tr>
<tr>
<td>US Fixed Income Taxable</td>
<td>32.32%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>100.00%</td>
<td></td>
<td>100.00%</td>
</tr>
</tbody>
</table>

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**Fund Overview:**

- **Total Assets:** $13,116,410
- **Number of Sub-Advisors:** 2
- **Annual Expense Ratio:** 0.31%
- **Number of Fund Holders in the Pool:** 66
- **Investment Consultant:** Graystone Consulting
- **Fund Objective:** Long-Term Growth
- **Pool Risk Profile:** Higher Risk

Annual fees include investment manager expenses of 0.31% and custody and consulting fees of 0.17% as of 3.31.2023. ESG Pool inception June 2014. Performance is based on the underlying manager composite gross performance prior to inception; 16% CB Large Growth, 11% CB Multi Growth, 27% CB All Cap Value, 13% CB Int’l ADR and 33% CB Taxable Fixed Income. The ESG-Impact Pool benchmark composite is based on a 70% MSCI AC World IMI net Index / 30% Barclays US Aggregate Bond Index mix. This information is subject to change and, while we believe this information to be reliable, Morgan Stanley bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers.

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Only includes assets for which Legal Entity is Long Term ESG - Impact Pool

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**Value**

Mar 2023

Q1 23

YTD

1 Yr.

3 Yr.

5 Yr.

10 Yr.

Since Inception

2018

2019

2020

2021

2022

Long Term Core Diversified Pool

$83,038,538

1.98%

6.14%

6.14%

(6.85%)

10.66%

4.28%

4.14%

5.06%

(10.17%)

20.57%

11.93%

15.57%

(17.42%)

Annualized EBCF LT Pool Bench...

2.53%

5.51%

5.51%

(6.98%)

9.17%

3.17%

4.60%

5.12%

(6.96%)

20.57%

11.93%

15.57%

(17.42%)

<table>
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<tr>
<th>ASSET CLASS</th>
<th>CURRENT TACTICAL ALLOCATION</th>
<th>POLICY BAND</th>
<th>STRATEGIC ALLOCATION</th>
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</thead>
<tbody>
<tr>
<td>Equities</td>
<td>77.67%</td>
<td>40.00% - 80.00%</td>
<td>52.50%</td>
</tr>
<tr>
<td>US Equities</td>
<td>17.91%</td>
<td></td>
<td></td>
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<tr>
<td>International Equities</td>
<td>0.62%</td>
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<tr>
<td>Global Equities</td>
<td>52.99%</td>
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<tr>
<td>Emerging &amp; Frontier Mkt</td>
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<tr>
<td>Real Assets</td>
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<td>7.50%</td>
</tr>
<tr>
<td>Commodities</td>
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</tr>
<tr>
<td>Real Estate</td>
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<tr>
<td>Cash</td>
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<td>0.00% - 0.00%</td>
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<tr>
<td>Cash</td>
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</tr>
<tr>
<td>Global Cash</td>
<td>0.00%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed Income &amp; Preference...</td>
<td>14.67%</td>
<td>15.00% - 35.00%</td>
<td>25.00%</td>
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<tr>
<td>US Fixed Income Taxable</td>
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</tr>
<tr>
<td>Short Term Fixed Income</td>
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</tr>
<tr>
<td>Alternatives</td>
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<td>0.00% - 25.00%</td>
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<tr>
<td>Hedge Fund</td>
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</tr>
<tr>
<td>Private Equity</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
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<td>100.00%</td>
<td></td>
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</tbody>
</table>

**Fund Objective:** The goal of the Long-Term Core Diversified Pool is capital appreciation and is appropriate for Fund Holders with a grantmaking horizon greater than 7 years and annual spending less than 10%.

The Long-Term Core Diversified Pool is structured to prioritize long-term growth over capital preservation. The pool is a diversified portfolio composed of global stocks and bonds, including real estate (REITs), natural resources, and alternatives, including hedge funds and private equity. The fund utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.57% to 0.77% per year.
**Opportunity Investment Pool**

**Fund Objective:** The goal of the Opportunity Pool is capital appreciation and is appropriate for Fund Holders with a grantmaking horizon greater than 7 years and annual spending less than 10%.

The Opportunity Pool is structured to prioritize long-term growth over capital preservation. The pool is a diversified “Minority and/or women-owned business enterprise” (MWBE) portfolio composed of global stocks and bonds, including real estate (REITs), natural resources, and alternatives, including hedge funds and private equity. The fund utilizes a combination of active and passive investment managers. Expected annual fees are estimated to range from 0.57% to 0.77% per year.

<table>
<thead>
<tr>
<th>Asset Class</th>
<th>Current Tactical Allocation</th>
<th>Policy Band</th>
<th>Strategic Allocation</th>
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</thead>
<tbody>
<tr>
<td>Equities</td>
<td>60.95%</td>
<td>40.00% - 80.00%</td>
<td>52.50%</td>
</tr>
<tr>
<td>US Equities</td>
<td>14.40%</td>
<td></td>
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<tr>
<td>International Equities</td>
<td>16.94%</td>
<td></td>
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<tr>
<td>Global Equities</td>
<td>29.62%</td>
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<td></td>
</tr>
<tr>
<td>Real Assets</td>
<td>0.00%</td>
<td>0.00% - 15.00%</td>
<td>7.50%</td>
</tr>
<tr>
<td>Commodities</td>
<td>0.00%</td>
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</tr>
<tr>
<td>Real Estate</td>
<td>0.00%</td>
<td></td>
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</tr>
<tr>
<td>Cash</td>
<td>0.00%</td>
<td>0.00% - 0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Money Market</td>
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<tr>
<td>Fixed Income &amp; Preferences</td>
<td>29.66%</td>
<td>15.00% - 35.00%</td>
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<tr>
<td>Global Fixed Income</td>
<td>14.41%</td>
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<tr>
<td>Short Term Fixed Income</td>
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<td></td>
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<tr>
<td>Alternatives</td>
<td>9.39%</td>
<td>0.00% - 25.00%</td>
<td>15.00%</td>
</tr>
<tr>
<td>Private Equity</td>
<td>9.39%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>100.00%</td>
<td></td>
<td>100.00%</td>
</tr>
</tbody>
</table>

**Fund Overview:**

- **Total Assets:** $35,716,740
- **Number of Sub-Advisors:** 20
- **Annual Expense Ratio:** 0.65%
- **Number of Fund Holders in the Pool:** 58
- **Investment Consultant:** Graystone Consulting
- **Fund Objective:** Long-Term Growth
- **Pool Risk Profile:** Higher Risk

Only includes assets for which Legal Entity is Opportunity Pool.

See full disclosures located within the disclosures section.

Annual fees include investment manager expenses of 0.65% and custody and consulting fees of 0.17% as of 3.31.2023. The expense ratio is based on the published expense ratios for all mutual fund investments but does not include performance fees nor underlying investment management fees for hedge fund of funds. The Opportunity Pool benchmark composite is based on a 65% MSCI AC World IMI net Index 5% HFRI FOF Con, 25% FTSE WGBI Index All Maturities, 5% 3M US T-Bills mix. This information is subject to change and, while we believe this information to be reliable, Morgan Stanley bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers. The Opportunity Pools prior allocation was holdings only and not targeted allocations.
1. Only includes assets for which Legal Entity is Intermediate Term Investment Pool AND assets for which Display - Level 1 Asset Class is one of the following: Alternatives, Cash, Equities, Fixed Income, Fixed Income & Preferreds, or Real Assets AND assets for which Display - Level 2 Asset Class is not one of the following: Emerging Mkt Fixed Income, Global Multi Asset, Inflation Linked Secs, Money Market, Opportunistic, US Multi Asset, or Ultra Short Term F.I. (excludes unassigned account fees) AND assets for which Display - Level 1 Asset Class is not Fixed Income.

2. Only includes assets for which Legal Entity is Long Term Core Diversified Pool AND assets for which Display - Level 1 Asset Class is one of the following: Alternatives, Cash, Equities, Fixed Income & Preferreds, or Real Assets Does not include assets with Unassigned Account Fees AND assets for which Display - Level 2 Asset Class is not one of the following: Emerging Mkt Fixed Income, Global Multi Asset, Inflation Linked Secs, Money Market, Opportunistic, US Multi Asset, Ultra Short Term F.I., or Unknown.

3. Only includes assets for which Legal Entity is Opportunity Pool AND assets for which Display - Level 1 Asset Class is one of the following: Alternatives, Cash, Equities, Fixed Income & Preferreds, or Real Assets AND assets for which Display - Level 2 Asset Class is not Cash (excludes unassigned account fees).
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Information about Corporate Actions: This report may reflect corporate actions (such as dividends and stock splits) as soon as they are declared with respect to the underlying stock rather than when received, in order to ensure that your portfolio fairly reflects your net asset position at all times. The corporate actions are based on information supplied to us by third party sources for which we assume no responsibility.

Asset Classification: We classify assets based on general characteristics such as: income generation, underlying capital structure, or exposure to certain market sectors. As many assets contain characteristics of more than one asset class, allocations may be under or over inclusive. These classifications do not constitute a recommendation and may differ from the classification of instruments for regulatory or tax purposes.

For mutual funds and ETFs, Asset Allocations are based on the fund’s asset allocation objectives. In addition, the Other asset class contains securities that are not included in the various asset class classifications. This can include, but is not limited to, non-traditional investments such as some Equity Unit Trusts, Index Options and Structured Investments issued outside of Morgan Stanley. Additionally, investments for which we are unable to procure market data to properly classify them will appear in the Other category. The asset class descriptions included in this report are provided for the purpose of this report only and may vary in composition or title from asset classes in other materials provided by Morgan Stanley Smith Barney LLC, Morgan Stanley & Co. LLC, other affiliates or external custodians.

Performance: Performance results are annualized for time periods greater than one year and include all cash and cash equivalents, realized and unrealized capital gains and losses, and dividends, interest and income. The investment results depicted herein represent historical performance. As a result of recent market activity, current performance may vary from the figures shown. Please contact your Private Wealth Advisor or Financial Advisor for up to date performance information. Past performance is not a guarantee of future results.

Market values used for performance calculation do not include Performance Ineligible Assets and thus may differ from asset allocation market values. Common examples of Performance Ineligible Assets include life insurance, some annuities and Externally Held accounts. Unless otherwise indicated, performance is a composite calculation on the entire portfolio and may include brokerage and investment advisory accounts, as well as assets for different accounts included in this report. The accounts included in the composite may have (or have had) different investment objectives and strategies, been subject to different restrictions, and incurred different types of fees, markups, commissions and other charges. Accordingly, performance results may blend the performance of assets.
and strategies that may not have been available in all of the accounts at all times during the reporting period. In addition, accounts in the composite may have changed from brokerage to advisory or vice versa. Accounts may also have moved from one advisory program to another (including from a discretionary program to a non-discretionary program). Performance inception dates for advisory account(s) may reflect the most recent advisory program or discretion change.

For Morgan Stanley Smith Barney LLC accounts, performance information may cover the full history of the account(s) or just the performance of an account(s) since the inception of the current program(s). Performance results on individual accounts will vary and may differ from the composite returns. Your Private Wealth Advisor or Financial Advisor can provide you with individual account portfolio composition and performance information. For investment advisory accounts, please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 or applicable disclosure brochure for a full disclosure of fees and expenses. Your Private Wealth Advisor or Financial Advisor will provide those documents to you upon request. It is also available at www.morganstanley.com/ADV. For brokerage accounts, please speak to your Private Wealth Advisor or Financial Advisor for more information on commissions and other account fees and expenses. Performance inception date does not necessarily correspond to the account opening date. Where multiple accounts are included in performance calculations, the inception date is the oldest performance inception. Performance data may not be available for all periods as some accounts included in performance may have more recent performance inception dates. Consequently, the actual performance for a group of accounts may differ from reported performance. Please ask your Private Wealth Advisor or Financial Advisor for the performance inception date for each account.

**Sub-Account and Security Level Performance:** The performance return methodology described above and in the TWR and IRR definitions applies to both Account Level and Sub-Account (e.g. Asset Class or Security level) performance returns. The inputs consist of market values and net flows.

For example, TWR is calculated by taking the Change in Market Value (Ending MV – Beginning MV) less any net flows, divided by the beginning MV: 

\[ \text{TWR} = \frac{(\text{Ending MV} - \text{Beginning MV}) - \text{Net Flows}}{\text{Beginning MV}} \]

The difference lies in what is or is not included in the Market Values and Flows. For account level performance, the total account market values and all flows within the account are taken into account. For sub-account level performance, only those market values and flows associated with the specific securities included are taken into account.

Flows that are not security specific typically include account advisory fees, cash contributions or withdrawals, and any other flows that are not attributed to a specific security.

Flows that are security specific including purchases, sales, dividends, interest, partnership distributions, return of capital, fund sales charges, security transaction fees, and ongoing fund expenses are typically reflected in the security level returns.

**Gross of Advisory Fees:** The program account will be charged an asset-based wrap fee every quarter (“the Fee”). In general, the Fee covers investment advisory services, the execution of transactions through Morgan Stanley Smith Barney LLC or affiliates, custody of the client’s assets with Morgan Stanley Smith Barney LLC and its affiliates (except for certain alternative investments which are not custodied here), and reporting. In addition to the Fee, you will pay the fees and expenses of any funds in which your account is invested. Fund fees and expenses are charged directly to the pool of assets the fund invests in and are reflected in each fund’s share price or, in the case of investments with limited valuations like certain alternative investments, the valuation of that security (please see “Valuation of Certain Alternative Investments” under “Information about Alternative Investments,” below). You understand that these fees and expenses are an additional cost to you and will not be included in the Fee amount in your account statements.

As fees are deducted quarterly, the compounding effect will be to increase the impact of the fees by an amount directly related to the gross account performance. For example, for an account with an initial value of $100,000 and a 2.5% annual fee, if the gross performance is 5% per year over a three year period, the compounding effect of the fees will result in a net annual compound rate of return of approximately 2.40% per year over a three year period, and the total value of the client’s portfolio at the end of the three year period would be approximately $115,762.50 without the fees and $107,372.63 with the fees.

**Indices:** Benchmark indices and blends included in this material are for informational purposes only, are provided solely as a comparison tool and may not reflect the underlying composition and/or investment objective(s) associated with the account(s). In some circumstances, the benchmark index may not be an appropriate benchmark for use with the specific composite portfolio. For instance, an index may not take into consideration certain changes that may have occurred in the portfolio since the inception of the account(s), [e.g., changes from a brokerage to an advisory account or from one advisory program to another, asset class changes, or index changes for individual managers]. The volatility of the index used for comparison may be materially different from that of the performance shown. Indices are unmanaged and not available for direct investment. Index returns do not take into account fees or other charges. Such fees and charges would reduce performance.

**Money Market Fund (MMF):** You could lose money in Money Market Funds. Although MMFs classified as government funds (i.e., MMFs that invest 99.5% of total assets in cash and/or securities backed by the U.S government) and retail funds (i.e., MMFs open to natural person investors only) seek to preserve value at $1.00 per share, they cannot guarantee they will do so. The price of other MMFs will fluctuate and when you sell shares they may be worth more or less than originally paid. MMFs may impose a fee upon sale or temporarily suspend sales if liquidity falls below required minimums. During suspensions, shares would not be available for purchases, withdrawals, check writing or ATM debits. A MMF investment is not insured or guaranteed by the Federal Deposit Insurance Corporation or other government agency.
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Alternatives may be either traditional alternative investment vehicles or non-traditional alternative strategy vehicles. Traditional alternative investment vehicles may include, but are not limited to, Hedge Funds, Fund of Funds (both registered and unregistered), Exchange Funds, Private Equity Funds, Private Credit Funds, Real Estate Funds, and Managed Futures Funds. Non-traditional alternative strategy vehicles may include, but are not limited to, Open or Closed End Mutual Funds, Exchange-Traded and Closed-End Funds, Unit Investment Trusts, exchange listed Real Estate Investment Trusts (REITs), and Master Limited Partnerships (MLPs). These non-traditional alternative strategy vehicles also seek alternative-like exposure but have significant differences from traditional alternative investment vehicles. Non-traditional alternative strategy vehicles may behave like, have characteristics of, or employ various investment strategies and techniques for both hedging and more speculative purposes such as short-selling, leverage, derivatives, and options, which can increase volatility and the risk of investment loss. Characteristics such as correlation to traditional markets, investment strategy, and market sector exposure can play a role in the classification of a traditional security being classified as alternative.

Traditional alternative investment vehicles are illiquid and usually are not valued daily. The estimated valuation provided will be as of the most recent date available and will be included in summaries of your assets. Such valuation may not be the most recent provided by the fund in which you are invested. No representation is made that the valuation is a market value or that the interest could be liquidated at this value. We are not required to take any action with respect to your investment unless valid instructions are received from you in a timely manner. Some positions reflected herein may not represent interests in the fund, but rather redemption proceeds withheld by the issuer pending final valuations which are not subject to the investment performance of the fund and may or may not accrue interest for the length of the withholding. Morgan Stanley does not engage in an independent valuation of your alternative investment assets. Morgan Stanley provides periodic information to you including the market value of an alternative investment vehicle based on information received from the management entity of the alternative investment vehicle or another service provider.

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Information about Auction Rate Securities: For certain Auction Rate Securities there is no or limited liquidity. Therefore, the price(s) for these Auction Rate Securities are indicated as not available by a dash "-". There can be no assurance that a successful auction will occur or that a secondary market exists or will develop for a particular security.

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Information about Pricing of Securities: The prices of securities are derived from various sources, and do not necessarily represent the prices at which those securities could have been bought or sold. Although we attempt to use reliable sources of information, we can offer no assurance as to their accuracy. Prices of securities not actively traded may not be available, and are indicated by a dash "-".

Information about Transactions: Transactions may be included that have not settled during the time period illustrated. Purchase and Sale transactions may have received an average price execution. Details regarding the actual prices are available upon request. The activity date is displayed in the Trade Date field for Morgan Stanley Wealth Management accounts. The activity date provides the date that the transaction was posted to the firm’s books and records and may be different from the trade date, which represents the date the transaction was initiated.

Bank Deposit Program: Under the Bank Deposit Program, cash balances held in account(s) at Morgan Stanley Smith Barney LLC are automatically deposited into an interest bearing FDIC-insured deposit account(s), at Morgan Stanley Bank, N.A. and/or Morgan Stanley Private Bank, National Association, each a national bank, Member FDIC, and an affiliate of Morgan Stanley Smith Barney LLC. Detailed information on federal deposit insurance coverage is available on the FDIC’s website (https://www.fdic.gov/deposits/deposits/). Cash balances generally include the uninvested cash in a client’s account(s) minus certain items such as purchase transactions due to settle within a specified time period, other charges to a client’s account(s), and cash balances that are designated as collateral for a client’s obligations.

Certificate of Deposits (CD’s): CDs are insured by the FDIC, an independent agency of the U.S. Government, up to a maximum amount of $250,000 (including principal and accrued interest) for all deposits held in the same insurable capacity (e.g. individual account, joint account, IRA etc.) per CD depository. Investors are responsible for monitoring the total amount held with each CD depository. All deposits at a single depository held in the same insurable capacity will be aggregated for purposes of the $250,000 federal deposit insurance limit, including deposits (such as bank accounts) maintained directly with the depository and CDs of the depository held through Morgan Stanley Smith Barney LLC. A secondary market in CDs may be limited. CDs sold prior to maturity are subject to market risk and therefore investors may receive more or less than the amount invested or the face value. Callable CDs are callable at the sole discretion of the issuer. For more information about FDIC insurance, please visit the FDIC website at www.fdic.gov.

Global Currency Deposits: Global Currency is available to clients of Morgan Stanley Smith Barney LLC with an eligible brokerage account. Before undertaking foreign exchange transactions, clients should understand the associated risks. Engaging in foreign currency transactions entails more varied risks than normally associated with transactions in the domestic securities markets. Attention should be paid to market, credit, sovereign, and liquidity risks. The foreign exchange transactions and deposits discussed in this material may not be suitable for all clients. The appropriateness of a particular investment or strategy depends upon a client’s particular circumstances and objectives. This material does not provide individually tailored investment advice. Clients can review the Global Currency Disclosure Statement at http://www.morganstanley.com/wealth/disclosures/pdfs/GC_Disclosure_Statement.pdf for more details. Global Currency Time and Savings Deposits are held at Morgan Stanley Private Bank, National Association, Member FDIC, and are insured up to U.S. Dollar (“USD”) equivalent limits. FDIC insurance does not protect against losses due to exchange rate movements. For more information about FDIC insurance, please visit the FDIC website at https://www.fdic.gov/deposit/deposits/.
Savings Deposits in some currencies may pay no interest. Morgan Stanley Smith Barney LLC will charge a client a markup for converting USD in the client’s brokerage account or foreign currency in a Savings Deposit to another currency, which will reduce the client’s net earnings. The markup is the difference or “spread” between the price we pay for a currency and the price at which we sell the currency to a client. Please refer to www.morganstanley.com/wealth-general/globalcurrencyrates for full availability.

FX Gain/Loss: Gain and Loss statements will not include foreign currency transactions. Morgan Stanley Wealth Management does not provide tax or legal advice. Please speak with your tax and legal advisors regarding any tax related queries.

Projected Cash Flows: Projected cash flows include cash income such as interest and cash dividends, based on current yields as well as return of principal and may include income from Morgan Stanley Wealth Management, Morgan Stanley & Co. and Externally Held accounts when available. These are projections based on historical data and the actual income may be lower or higher than the projections. Projected income for Morgan Stanley & Co. and Externally Held accounts is calculated based upon data obtained from sources that we believe to be reliable, however, Morgan Stanley Wealth Management does not guarantee its accuracy or timeliness. As such, Morgan Stanley Wealth Management recommends confirming projected income information with the custodian institution prior to taking any action.

Realized/Unrealized Gain and Loss: The gain and loss information is provided for informational purposes only, may not be complete, is not a substitute 1099 form (or any other appropriate tax form), and should not be used for tax planning or preparation. Gain and loss values are estimates and should be independently verified. We are not responsible for any gain and loss information provided by you or another financial institution. You are responsible for ensuring the accuracy of such information. Market Value and Unrealized Gain/Loss values do not reflect interest accruals and pending dividends, and are provided for informational purposes only and should not be used for tax planning purposes as they may not reflect your actual tax basis.

Timing of Feeds - Quantity and Market Prices: Account and Position data for Morgan Stanley & Co. and Externally Held accounts are obtained from sources that we believe to be reliable; however Morgan Stanley Wealth Management does not guarantee their accuracy or timeliness, as such information may be incomplete, condensed, or based on differing points of time. Please refer to the “Valuation Date” for information regarding when the account and position data was last refreshed for purposes of this report. Do not take action relying on this information without confirming its accuracy and completeness.

DEFINITIONS

Adjusted Value: Adjusted value includes distributions and contributions that fall between official reporting periods in displayed and calculated data. Adjusted value is used for updating fund values before the receipt of an official monthly or quarterly report.

Disposed Cost Basis: The cost basis of a closed tax lot.

Dollar Weighted Return (DWR/Internal Rate of Return): A return calculation that measures the actual performance of a portfolio over the reporting period. Since dollar weighted returns include the impact of client contributions and withdrawals, they should not be compared to market indices or used to evaluate the performance of a manager, but can be used to evaluate progress toward investment goals.

Gross of Fees: Performance results depicted as “gross” of fees do not reflect the deduction of any wrap fee, investment management fee, trade commissions, and/or other account fees. Your actual returns are lower after deducting these expenses. Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Private Wealth Advisor or Financial Advisor will provide those documents to you upon request.

Income Received: Income received includes cash income such as interest, cash dividends and partnership distributions, and may include income from Morgan Stanley & Co. and Externally Held accounts where data is available.

Net Cash Flow: The net amount of cash flowing into a position. On the security level, this metric is impacted when the security generates income or expenses, resulting in a portfolio level metric that is not inclusive of income or expenses.

Net of Fees: Performance results depicted as “net” of fees shall mean that any wrap fee, investment management fees, trade commissions, and/or other account fees have been deducted. Any other fees or expenses associated with the account, such as third party custodian fees, may not have been deducted. Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Private Wealth Advisor or Financial Advisor will provide those documents to you upon request.

Non-Taxable: Any security from which the income generally is not subject to Federal income taxation e.g. Municipal bonds. These securities may be subject to other taxes, including capital gains taxes, the Alternative Minimum Tax and state and local taxation.

Performance Contribution: The amount, on a percentage basis, that a given asset has contributed to the growth of the overall portfolio. The sum of the performance contributions of all of the assets in the portfolio is equal to the
percentage gain of the entire portfolio.

**Performance Ineligible Assets:** Performance returns are not calculated for certain assets because accurate valuations and transactions for these assets are not processed or maintained by Morgan Stanley Smith Barney LLC. Common examples can include but are not limited to life insurance, some annuities and Externally Held accounts.

**Taxable:** Securities that generally give rise to taxable dividends or interest payments.

**Taxable Account(s):** Accounts that are not Tax-Qualified Account(s), meaning investment earnings (such as capital gains, dividends, and interest) are generally subject to current US federal income taxation when held by US taxable investors.

**Tax-Qualified Account(s):** Accounts that qualify for favorable tax treatment under US federal tax law and may benefit from favorable tax treatment under applicable state tax law. Typically, these accounts benefit from tax deferred growth potential, meaning investment earnings (such as capital gains, dividends, and interest) are generally not subject to federal income tax while the earnings remain in the account. Capital gains rates generally do not apply. Distributions of taxable amounts are generally subject to ordinary income tax and, if made before age 59 1/2, may be subject to a 10% (25% for certain SIMPLE IRA distributions) penalty tax. Some tax-qualified accounts, such as traditional Individual Retirement Accounts (“IRA”) and employer sponsored retirement plan accounts, may allow tax deductible and/or pre-tax contributions (subject to certain limitations and restrictions). Other tax-qualified accounts, such as Roth IRAs and Coverdell Education Savings Accounts, may allow income tax free distributions, but only if certain conditions are satisfied.

**Time Weighted Return (TWR):** A return calculation that measures the investment performance of a portfolio over the reporting period. Time weighted returns do not include the impact of client contributions and withdrawals and therefore, may not reflect the actual rate of return the client received. Time weighted returns isolate investment actions and can be compared to benchmarks and used to evaluate the performance of a manager.

**Total Return:** The amount gained or lost on an investment, including capital appreciation and income, net of fees and other expenses such as brokerage commissions, account fees, investment advisory fees and fund expenses, over a particular period.

For definitions and additional information on industry terms and benchmarks included in this report, please contact your Morgan Stanley Private Wealth Advisor or Financial Advisor.