

# LONG TERM ESG - IMPACT POOL

## September 30, 2020

**Fund Objective:** The goal of the ESG - Impact Pool is capital appreciation and is appropriate for Fund Holders with a grantmaking horizon greater than 7 years and annual spending less than 10%.

ESG – Impact mirrors the core values of the East Bay Community Foundation and many of our donors. Beyond direct impact investing, ESG - Impact enables you to take an active role in influencing the behavior of public companies, including their impact on the environment, adoption of sustainable business practices, contribution to local communities, and promotion of diversity and gender equality in the workplace, to name just a few. Expected annual fees are 0.47% per year.

Performance Analysis	Market Value	Cumulative Returns			Trailing Annualized Returns				Calendar Year Returns				
		Sept.	3rd Qtr.	YTD	1 Year	3 Year	5 Year	Inception 6/26/2014	2015	2016	2017	2018	2019
<b>EBCF Long-Term ESG-Impact Pool</b>	\$ 13,375,593	-1.36%	5.59%	2.35%	8.28%	5.75%	7.82%	5.85%	0.55%	7.28%	14.47%	-6.64%	19.74%
70%MSCI AC World / 30% BC Agg		-2.19%	5.88%	2.88%	9.39%	6.45%	8.47%	5.85%	-1.18%	6.77%	17.48%	-6.96%	21.05%

ASSET ALLOCATION SUMMARY			
ESG / Impact	CURRENT TACTICAL	POLICY	ESG STRATEGIC
ASSET CLASS	ALLOCATION	BAND	ALLOCATION
<b>Equity</b>	<b>67.44%</b>	<b>40-80%</b>	<b>70.0%</b>
U.S. Large Cap Growth	16.52%		17.0%
U.S. All Cap Value	26.54%		28.0%
U.S. Multi Cap Growth	10.89%		12.0%
International ADR	13.49%		13.0%
<b>Real Assets</b>	<b>0.00%</b>	<b>0-15%</b>	<b>0.0%</b>
Real Estate	0.00%		0.0%
Natural Resources	0.00%		0.0%
<b>Alternatives</b>	<b>0.00%</b>	<b>0-25%</b>	<b>0.0%</b>
Liquid Alternative Funds	0.00%		0.0%
Non-Liquid Alt./Hedge Funds	0.00%		0.0%
Private Equity	0.00%		0.0%
<b>Fixed Income</b>	<b>32.56%</b>	<b>15-35%</b>	<b>30.0%</b>
Opportunistic Credit	0.00%		0.0%
Govt/Corp Bonds	32.56%		30.0%
Fixed Income Alternatives	0.00%		0.0%
Cash	0.00%		0.0%
<b>TOTAL PORTFOLIO</b>	<b>100.0%</b>		<b>100%</b>

FUND OVERVIEW	
<b>Total Assets:</b>	<b>\$13.37 million</b>
<b>Number of Sub-Advisors:</b>	<b>2</b>
<b>Annual Expense Ratio:</b>	<b>0.31%</b>
<b>Number of Fund Holders in the Pool:</b>	<b>41</b>
<b>Investment Consultant:</b>	<b>Graystone Consulting</b>
<b>Fund Objective:</b>	<b>Long-Term Growth</b>
<b>Pool Risk Profile:</b>	<b>Higher Risk</b>

Annual fees include investment manager expenses of 0.31% and custody and consulting fees of 0.17% as of 09.30.2020. ESG Pool inception June 2014. Performance is based on the underlying manager composite gross performance prior to inception; 16% CB Large Growth, 11% CB Multi Growth, 27% CB All Cap Value, 13% CB Int'l ADR and 33% CB Taxable Fixed Income. The ESG-Impact Pool benchmark composite is based on a 70% MSCI AC World IMI net Index / 30% Barclays US Aggregate Bond Index mix. This information is subject to change and, while we believe this information to be reliable, Morgan Stanley bears no responsibility whatsoever for any errors or omissions. Past performance is not a guide to the future performance of any manager or strategy, and that the performance results and historical information provided displayed herein may have been adversely or favorably impacted by events and economic conditions that will not prevail in the future. Therefore, caution must be used in inferring that these results are indicative of the future performance of any strategy, fund, manager or group of managers.